

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date: 30.09.2013

Registration No: 124 Date of Registration: 27th Sept. 2002

(Premium ₹ in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	0	0	0	0	0	0	0	0
2	Corporate Agents-Banks	9	46.20	24	87.36	53	116.04	175	452.81
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	42	560.14	27	234.88	228	1028.39	120	1192.14
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	1114	9988.66	959	8937.46	2012	18089.57	2160	14279.33
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1165	10595.00	1010	9259.70	2293	19234.00	2455	15924.28

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold